## Imagination.







Innovation.

Collaboration.





# Our factory can produce materials that few others can approach.



For over a century, we've been developing remarkable solutions that meet tomorrows needs.



### Who we are.

Madico is more than the world's preeminent manufacturer of metalized, coated and laminated films. We are more than a company that innovates practical solutions to energy and safety-related challenges. Ultimately, Madico is a collection of dedicated people united by a single set of beliefs.

We believe a diverse workforce is a strong workforce. We believe remarkable solutions begin with the

delivers glass films that improve physical safety, a team that provides laminates that make better use of natural resources, and a team that pioneers solutions to tomorrow's challenges. voice of the customer. We believe respect is earned one customer interaction at a time. We believe harmony – passion for colleagues, clients, competitors and the community – is the core ingredient for sustained leadership.

Madico is guided by the imagination of our customers and partners. We supply products that meet their needs today, and we are fast developing solutions that will meet their needs tomorrow. This is how we operate every day... just as we have for over a century.

Madico's reputation for ethical business practices and innovative product development is the result of a series of strategic decision-making, economic foresight and good old fashioned hard work. Only by collaborating with ownership and providing our staff with the training, equipment and (most importantly) freedom they need to succeed has Madico been able to position itself as a technology leader and problem solver.

A symbiotic relationship with our owner, Lintec of Japan, provides Madico with the support and expertise required to execute



strategic change both inside the company and in the markets we serve. Lintec's expertise in adhesives coupled with their peoplefirst ideology aligns perfectly with Madico's vision.

Through decades of optimization, Madico has fine tuned its equipment to simplify the construction of some of the most sophisticated products in the industry. Quite simply, our factory can produce materials that few others can approach. From four-ply laminates to optically clear films, Madico is committed to supplying customers with the most advanced materials in the industry. Madico's lead will continue to widen as we faithfully reinvest our healthy profits back into our mechanical assets.

The same can be said of the crew that operates the machinery. Madico's staff averages 17 years with the company, and in that time each employee has established him or herself as a highly regarded subject



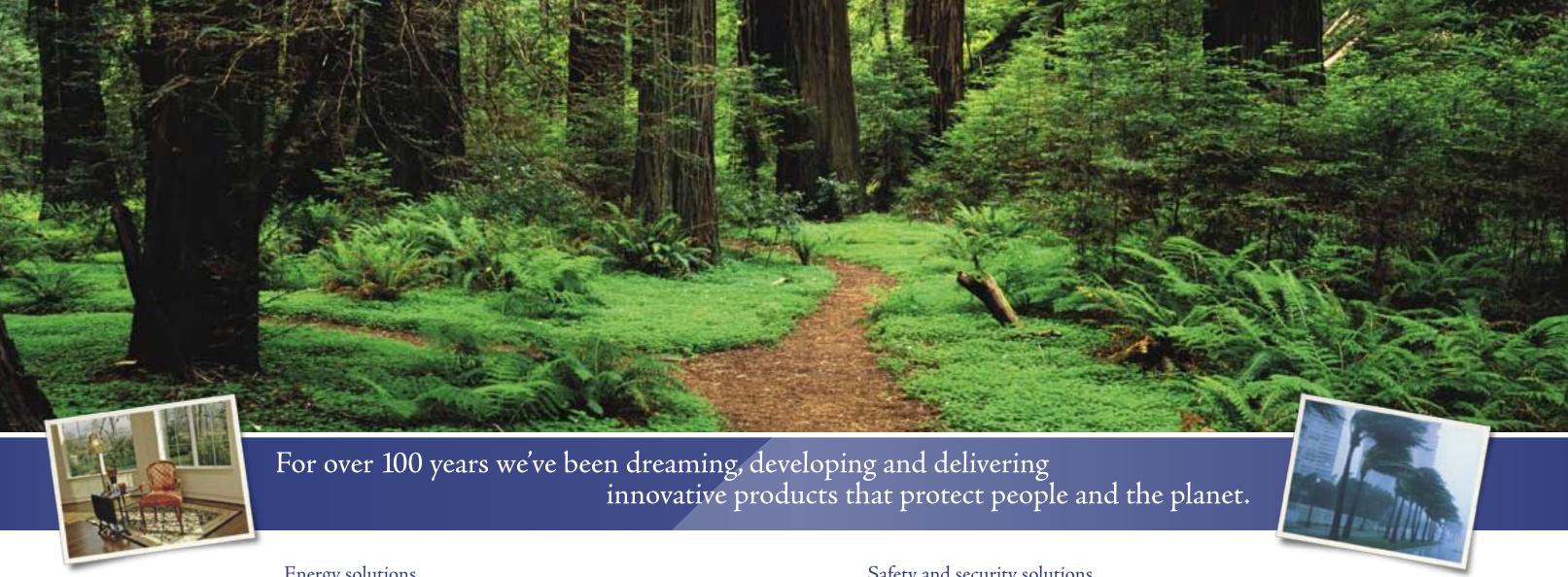
matter expert. And just as Madico invests in its factory and labs, we also make certain our staff has access to the training needed to be leaders, themselves. In fact, the company currently employs several of the world's most advanced thinkers in Six Sigma and lean manufacturing.



### What we do.

Madico dreams, develops and delivers innovative products that protect people and the planet. All aspects of our business have been optimized to achieve this objective.

The company is structured into three integrated groups: a team that



Energy solutions.

Madico's energy team is sub-divided into two groups. One practice specializes in energy conservation; the other specializes in renewable energy generation.

Our energy conservation division manufactures solar control glass

films that help maintain interior temperature stability. By reducing solar energy gain, these materials – marketed under the high value SunScape Select<sup>™</sup> and crystal clear Madico Advanced Ceramic<sup>™</sup> brands – curb HVAC usage, reduce glare and increase comfort. Consistent with our storied history in physical safety, Madico's solar control films also protect occupants and furnishings against harmful UV rays.

Advanced photovoltaic laminates are the byproduct of a generation of renewable energies R&D. By inventing a series of cost-effective materials that dramatically improve the performance of industrial solar panels, Madico is revolutionizing the way entire nations are supplying clean power to communities. The company's breakthrough Dielectric Bonding Technology<sup>™</sup> backsheets, which increase a solar panel's output and longevity, promise a greener tomorrow.

### Safety and security solutions.

Our safety and security group brings to market rigorously tested glass films designed to protect buildings, homes and automobiles against violent storms, malicious intrusion, human error and attack. These materials fortify the world's most high profile government centers and commercial complexes.

> The safety and security product suite includes the UL-certified SafetyShield® lineup and the versatile Protekt<sup>™</sup> brand. These

rigorously tested glass films safeguard buildings against high-wind storms, industrial accidents and deliberate attacks. Similarly, Graffiti-Free<sup>™</sup> helps property owners combat theft and nuisance crimes, such as vandalism, while ClearPlex™ prevents road debris from harming windshields and drivers.





#### Future solutions.

While Madico's future solutions may be as diverse as the members of the New Business Development Team who imagine them, they all fall into one of two classes. Each innovation will either help save lives or help save the environment.

Comprised of a hand-selected team of diverse industry professionals including scientists, engineers and chemists, Madico's New Business Development Team visualizes changes in the safety and energy markets over the next five to ten years. The team has successfully combined internal research with strategic partnerships to produce a wide array of new products and future prototypes.

New innovations range from hurricane-tested laminates that are incorporated directly into new windows to antimicrobial overlaminates that protect health care and food services workers from harmful pathogens. Collaboration with the worlds leading organizations has put Madico on track to create

materials that neutralize biological agents. Meanwhile, strategic alliances have set the stage for films that will ensure confidential data remains, well...confidential.



### We're proud of the loyal customers that have selected our products.



### With each innovation we either help save lives or the environment.



### Who we do it for.

We are flattered by the prestigious awards we won for our international business practices. We are humbled to have been recognized by the Protecting People First Foundation. We are pleased that so many of our products have received UL certification. But most of all, Madico is proud of the loyal customers that have selected our products.

Who we will become.

The threats facing tomorrow's

generation are unrelenting. The

risk of attack, whether physical or

biological, is showing no signs of

subsiding. Meanwhile our demand

for energy is outstripping the

Earth's resources - an imbal-

### Boston

- The Smithsonian Institute,
- Disneyland, Anaheim
- New Scotland Yard, London
- KinderCare Centers, USA
- · Hotel Ritz. Paris

- The Louvre, Paris • The John Hancock Building,
- Washington, DC
- The Hermitage, St. Petersburg

- ance with potentially catastrophic consequences. Madico is helping the world confront both of these challenges through imagination, innovation, collaboration...and

over 100 years of experience.

- US State Department, Washington, DC
- Toshiba Building, Tokyo
- · Citibank, Frankfurt
- · ABC-TV Studio, New York
- NATO, The Hague











SIMPLIFYING SAFETY AND ENERGY SOLUTIONS.



64 Industrial Parkway, Woburn, MA 01801 p 800 225 1926 • 781 935 7850 f 781 935 6841 • www.madico.com V0801-R01